



Glomex Newsletter - 06.2008

you are never alone on the water

.: GLOMEX POINT OF VIEW .:



Hello to everybody.

The 2008 **Genoa Boat Show** is away what I can say it was of my 30 th Genoa Boat Show attending and I never seen the same mood on operators and boaters.

The world stock exchange lost more than the 25% on the Genoa Boat Show week period.

So is just a boat show to forget despite the good attendance and the superb weather of the period.

**If you come to the Mets see you in Amsterdam.
Piero Baldassarri**

In this issue:

• **New Line of Marine Satellite TV Antennas**

Glomex are proud to introduce their new generation of marine satellite TV antennas, all Italian manufactured.

• **Focus ON: Accastillage Diffusion**

The French distributor since 1997 with 75 stores in France and Spain

• **Amsterdam, METS 2008**

*Visit us at
Marine Equipment Trade Show
Stand 01.213 - Europe Hall - Hall 1*

THE NEW LINE OF GLOMEX MARINE SATELLITE TV ANTENNAS



Glomex are proud to introduce their new generation of marine satellite TV antennas, all Italian manufactured. PRIME FOCUS SPLASH-PLATE FEED technology is incorporated in the design along with new software specifically designed for DVB Satellite TV reception. All units feature a electronic gyro-stabilization system (EGS) for incredibly quick signal acquisition, whether at sea or at the marina birth. The supplied control unit has a bright and easily read display and is preloaded with 7 satellite

parameters making installation simple. From 1 to 16 outputs are possible. All models come standard with either single (CRJ) or multi coaxial rotating joint (MCRJ) which means no time wasting cable un-wrapping and the DC/DC adaptor can run off either 12 or 24 V dc. The new range is made up the Venus, Saturn, Saturn4, Mars and Mars4.

The **Venus** has a 39 cm (15") dish and 1 decoder output making it the best choice for those who want a small and simple solution without performance compromise. The software is user upgradeable as well which culminates in it being possibly the best value Antenna on the market.

The **Saturn** has a 47 cm diameter dish and 1 decoder output for those who are venturing a little further and need slightly more sensitivity and range, but without compromising the same great features as with the Venus.

The **Saturn4** shares the same great features and performance as the Saturn but has the added advantage for the larger vessel that requires multiple decoders. In fact up to 16 in total thanks to the multi output coaxial rotating joint that enables connection to an external multi switch box (supplied). Again, utilising the MCRJ means no interrupted signals every time a cable unwrap is needed as is the case

RA 201



The real solution for a quick installation of your **AIS receiver** using the VHF antenna on board, to be connected to the AIS receiver by the Glomex RA201 which will provide to split and commuting the VHF antenna signal into the AM/FM radio and the AIS receiver when the VHF radio transmitter is off.

with other manufacturer's designs.

Are you looking for a satellite antenna that allows you to receive signal anywhere in the Mediterranean? The Notoriously weak signal areas will no longer pose a problem when using the **Mars**. With its 60 cm dish diameter it combines high performance with all the famous features that all other Glomex Satellite Antennae include; easy installation, reliability of materials, operation and performance versus value.

Mars 4 is the most powerful antenna within the Glomex range, bringing multiple cabin TV viewing and superyacht performance to more users than ever before. Utilising the MCRJ multi coaxial rotating joint allows connection of up to 16 independent decoders via the 4 output multi switch (supplied). Less program interruption will result also as no signal loss will occur as cable unwrapping is a thing of the past with MCRJ technology.

For more informations, [visit Glomex Website.](#)

V9171



Pipe mounting bracket in stainless steel. Mounts on vertical or horizontal tubes diam. 21 to 80 mm. Thread 1"x14, weight 600 gr.

:: FOCUS ON ::

A Success Story



**ACCASTILLAGE
DIFFUSION**

With more than 10.000 products on the catalogue and 75 stores in France and Spain, **Accastillage Diffusion**, is one of the largest nautical shops network in Europe with a more than 500 pages the A.D. catalogue and a web site full of information and an useful online guide for the boat maintenance and care.

Based on the south of France the **A.D.** headquarters distribute the products to the shops the business cooperation from A.D. and **Glomex** started in 1997 and the A.D. also take care of the service on the Glomex antennas sold through its network.

<http://www.accastillage-diffusion.com>



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**We will present the new 2009
products, always the Best in
Marine Antennas**

Radio waves at sea : communications and entertainment

The idea for this small book has been driven by the fact that most manuals about TLC in general and marine TLC in particular, are not easily read and understood by those who, interested in the topic, do not want to go beyond simple notions that allow them to understand the more important aspects of this matter. It is clear that this is oriented to a reader that does not wish to become an engineer or specialised technician; we will be brief and, above all, we will look to avoid complicated formulas.

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MARINE EQUIPMENT TRADE SHOW

**METS
2008**

Amsterdam

November 18-20, 2008

**Stand 01.213
Europe Hall - Hall 1**

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